

Year-end report

2007

Net sales increased by 34 % to SEK 2,429.8 million (1,817.7)

Profit after tax increased by 33 % to SEK 94.7 million (71.1)

Earnings per share after estimated full tax amounted to SEK 6.77 (5.16)

Profit after financial items increased by 35 % to SEK 130.1 million (96.6)

New CEO

Year-end report 2007

Important events during the period

AGREEMENTS WITH: Statoil, Tesco, Asda UK, SuperGros, ICA/Ahold, Clas Ohlson, XL Bygg

ACQUISITION OF: Sintek Holding AB

AGREEMENTS TO ACQUIRE: Hansa Kontor Shopfitting Group, Pan-Osten Oy and L-Form Logistics AB

SALES AND PROFIT

The Group's net sales increased by 34 per cent to SEK 2,429.8 million (1,817.7) and profit after financial items rose 35 per cent to SEK 130.1 million (96.6). The profit includes items of a non-recurring nature amounting to about SEK -14 million comprised of costs for the restructuring measures in the Czech Republic, capital gains from the sale of property and costs for the divestment of a product group.

FOURTH QUARTER

During the fourth quarter the net sales increased to SEK 736.3 million (631.5) and profit after financial items increased to SEK 46.1 million (38.4).

SHARE DATA AND KEY RATIOS

Earnings per share after estimated full tax amounted to SEK 6.77 (5.16) and equity per share to SEK 27.93 (21.59). The share of risk-bearing capital at the end of the period was 28 per cent (26).

INVESTMENTS

The Group's net investments amounted to SEK 208 million (203), of which SEK 52 million is in acquisition.

FINANCING AND LIQUIDITY

The Group's liquid assets, including granted but unutilised credit facilities amounted to SEK 667 million on the closing day.

ACCOUNTING PRINCIPLES

The interim report has been prepared in accordance with IAS 34, Interim Financial Reporting. The same accounting principles have been used as in the latest annual report.

NEXT REPORTING DATE

The interim report for the period encompassing January through March 2007 will be presented on Wednesday, 7 May 2008.

ISSUE

In order to finance the acquisition of Hansa Kontor Shopfitting the Board intends to propose the Annual General Meeting a new share issue of convertible shares with preferential rights for shareholders for SEK 200-250 million. The new share issue is expected to be completed before the close of June 2008.

APPLY FOR CHANGE OF LIST

To promote interest in the ITAB share, both in terms of private individuals and institutions, and to generate conditions for better liquidity of ITAB's share, the Board has decided to apply for a

listing of ITAB's shares on OMX Nordic Exchange Stockholm, Nordic List. The transition is expected to take place some time in 2008.

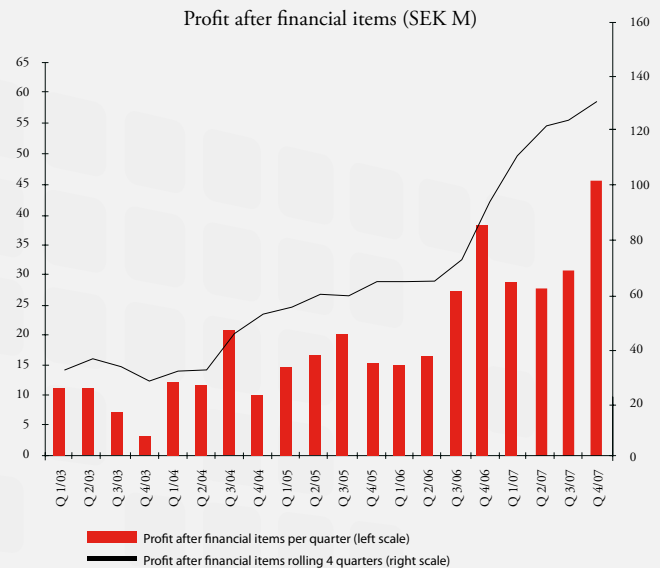
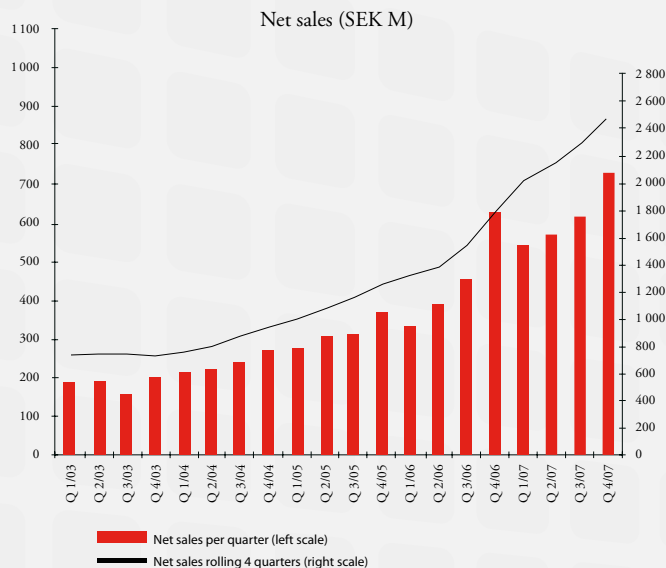
ACTIVITIES

ITAB Shop Concept is a concept and product supplier of shop fittings and equipment for food and non-food business in Scandinavia, the Baltic Region, the Benelux countries, the United Kingdom, Germany and Central Europe. Wood and metal shop fittings, as well as checkouts and entrance systems, are designed and produced at the company's own facilities. ITAB's well-established project management model allows the company to be an all-inclusive contractor when it comes to building new shops and department stores or refitting existing ones. Production facilities are located in Sweden, Norway, Denmark, Finland, Lithuania, England, the Netherlands, Belgium, Germany and the Czech Republic. The units in Estonia, Latvia, Russia and the Ukraine have functions involving project management and purchasing. Service, installation, project management and sales are functions assigned to various partners throughout Europe.

ITAB is currently the dominant player in the Nordic and Baltic countries, and has positioned itself as one of the largest players in the UK the past year. In Germany, Central Europe and the Benelux countries ITAB is one of the leading suppliers. Evaluations continue in Russia and the Ukraine with the ambition to carefully enter these marketplaces. Business operations are founded on long-term business relationships and delivery reliability in combination with efficient production resources.

The Group's net sales increased in 2007 by 34 % to SEK 2,429.8 million (1817.7). Market advances generated through acquisitions made in 2006 have contributed to this strong growth, while the long-term customer agreements entered into have all developed favourably with the largest growth recorded in the UK, followed by the Czech Republic, Holland and Norway. Denmark and Finland also report higher, though more modest net sales figures, while figures for Sweden and the Baltic countries are on par with last year.

In terms of earning, trends throughout the year have been favourable. Profit after financial items amounted to SEK 130.1 million (96.6). This improvement can primarily be ascribed to higher volumes, but the streamlining effects and cost reductions made for greater use of resources in our product plants also contributed. The greatest positive effects on earnings are reported in the UK, Sweden and Norway. Denmark and Holland have experienced a more trying period, while the other countries performed as predicted. Streamlining and cost-cutting schemes were also carried out in terms of salaried employees. Organisational mergers in Sweden that started a few years ago were initiated and completed during the



year, having a positive effect on profits. Construction of a new factory in the Czech Republic has burdened earnings throughout the year in the range of SEK 15 million, an amount primarily linked to costs for relocating and starting up operations as well as training new employees.

The purchasing pattern during 2007 deviates somewhat from previous years. The normally calm first half of the year has been considerably more intense this year and demand greater. Volumes for the second half of the year were higher than the first half, though not to the same extent as in 2006. The autumn saw the start of a series of negotiations with our largest customers in respect to volumes and commitments for 2008. Yet another decisive factor that will have a negative influence on volume rates particularly during the first quarter 2008 is EuroShop. The industry's largest trade fair, EuroShop is arranged every third year in Dusseldorf. Pending such a major event, the market is invariably sluggish and many decisions are postponed in the hope of finding new, cost-efficient solutions for both shop fittings and equipment. Consequently, we predict a relatively sedate spring followed by a marked rise in demand during the second half of the year. Raw material prices and transport costs are the most prominent risk elements that must be considered, although reports indicate a decline in raw material prices for metal.

IMPORTANT EVENTS

CUSTOMER AGREEMENTS

A number of important deals were made and agreements signed in 2007. Statoil has chosen ITAB as preferred supplier for its new shop concept. ITAB signed an agreement with Tesco CE to deliver standard shop fittings in 2007-2008. ITAB is the sole supplier in this product segment and the agreement also includes deliveries to newly built Tesco shops as well as refitted and expanded shops in the Czech Republic, Slovakia, Hungary and Poland.

Tesco UK selected its suppliers and partners for the UK market at the turn of the year. ITAB was named one of three suppliers, both in terms of standard and special fittings. In addition to product deliveries, ITAB is also in charge of project management and installation within these segments. Morrison, one of England's largest chain stores, declared ITAB its partner and supplier for all shop fittings, project management, service and installation. Morrison will carry out an extensive recycling scheme in which existing fittings are reused, foremost for environmental reasons. Recycling is a growing trend in the industry, a fact most apparent among the major European chains where environmental awareness is quickly gaining ground. Environmental issues are an important parameter of ITAB's operations and the Group's ambition is to position itself in the vanguard of this area.

For some time now, ITAB has invested in these activities in order to advance in the field of recycling shop fittings.

Asda UK has entrusted ITAB with delivering checkout gondolas for 290 shops in England. ITAB Baltic has further expanded its partnership with Jysk Baltikum. This partnership is being extended into Eastern and Central Europe. SuperGros Denmark has signed a three-year agreement in which ITAB is named preferred supplier of complete shop fittings. The agreement includes checkouts, entrance systems and fittings as well as project management, installation and service. ITAB signed an agreement with ICA/Ahold for the delivery of checkouts to ICA in Sweden and Norway. The Group already has comparable agreements with RIMI in the Baltic region and with Albert Heijn in Holland. ITAB signed an agreement with Claes Ohlson for the design and delivery of complete shop fittings and equipment to Claes Ohlson's operations in England. An agreement was signed with XL Bygg in Denmark that covers shop fittings, checkouts and entrance systems.

ACQUISITION

Acquisition of the Stockholm-based company, Sintek Holding AB was completed in July 2007. Sintek Holding is the leading Swedish supplier of special fittings for pharmacies. A significant part of the company's sales figures is related to export stretching beyond the Nordic countries. The company was appropriately integrated with ITAB's other business operations in the autumn.

The autumn also saw negotiations that resulted in the signing of agreements for the acquisition of the German group, Hansa Kontro Shopfitting, Finnish Pan-Osten and Swedish L-Form at the close of 2007. These acquisitions will be consolidated from January 2008.

The acquisition of Hansa Kontro Shopfitting is ITAB's largest ever and positions ITAB as the second largest shop interiors supplier on the European market.

Hansa Kontro Shopfitting consists of four companies. Germany-based Hansa Harr is the European market leader in checkouts and Hans Kontro is a well-known concept supplier of complete shops, particularly to the German food segment. Belgium is home to Hansa Mertens, a prominent player in Belgium in terms of shop fittings with production facilities that focus on flexibility and customised shelving and shop fittings. Hansa GWS is located in England and is one of the largest shop fitting and checkout suppliers in the UK. The company has an assiduous project management organisation and extremely strong installation and service organisations in England. The group reports sales of about SEK 850 million and has about 400 employees. Not only will the acquisition position ITAB as the largest checkout supplier in Europe, it will also generate new sales channels for shop fittings and entrance systems.

Pan-Osten is one of the leading checkout and entrance system suppliers in Finland. The company also has considerable export to Denmark and Russia in particular. The acquisition of Pan-Osten further reinforces ITAB's position as the largest checkout manufacturer in the Nordic countries.

L-Form is a smaller company active in the field of entrance and queue management systems. The company's product portfolio is an excellent complement to the rest of ITAB's collection in this niche. The acquisition will also provide market shares on markets that are new for ITAB. L-Form will be fully integrated in ITAB's newly formed product company, ITAB Shop Products.

FUTURE PROSPECTS

The acquisitions carried out in 2006 and 2007 laid a solid foundation for our position as one of the largest in our industry within select European markets. Agreements pertaining to acquisitions completed at the close of the year further reinforce our position, particularly in Central Europe, Germany, England and the Benelux countries. ITAB is now clearly Europe's largest checkout supplier, ranking second in shop fittings as well as entrance and queue management systems. Mergers, fusions and production investments carried out in 2007 make us more competitive and secure a substantially better production capacity which will contribute to more market advances. Through the company's organisation and structure as a concept supplier, capable of offering major European chains everything from product deliveries to complete stores, we envision significant opportunities for further expansion.

In 2008, our Czech and Lithuanian production units will expand their collaboration with the rest of the ITAB companies. The co-relocation of business operations in England, Milton Keynes and Hemel Hempsted, is scheduled for the first quarter of 2008. The companies will continue to be run as separate legal entities but will have a common executive management group and will be organised from a customer perspective. These activities will provide more intense customer focus, better use of our skills and expertise and better cost efficiency. The partnership between recently acquired GWS in England and ITAB UK will obviously intensify.

Germany is a brand new market for us and we have great expectations for 2008. Home to several of the largest European chains, this market is enormous. Up until the acquisition of Hansa Kontor Shopfitting, our Czech organisation supplied certain volumes to the major German chains, although these deliveries went primarily to their foreign offices. We foresee significant opportunities to gain substantial market shares on the German market through our new acquisition in Germany. A highly critical factor in this context will be the collaboration between our existing Czech organisation and our recently acquired German organisation. Production in the Czech Republic with standardised fitting systems is a feature that Hansa Kontor has lacked and access to this alone will open new opportunities. They will also have access to ITAB's entrance and queue management system, which will expand our product portfolio. Even customer contacts and relationships gained through the Germany company will be vital to our expansion in Central Europe.

Our Dutch company reports limited success on the Belgium market to date. We do however foresee markedly better opportunities through the collaboration between Belgium and Holland.

Sintek, the leading supplier of special fittings for pharmacies in the Nordic countries, was acquired in 2007. One year earlier, we bought PharmaService, the leading supplier of fittings for pharmacies in Norway. One reason for making these acquisitions is that we expected a deregulation of the government monopoly on the retail of pharmaceuticals in Sweden. Since the completion of these acquisitions, we have tried to prepare as best we can so that we are ready when the Swedish market opens. A decision has now been taken and a new market will open the latter part of 2008. We are well prepared

and look forward to accepting this market challenge.

We decided to start a new company, ITAB Shop Products, at the close of 2007. The purpose is to focus more on product sales, namely entrance and queue management systems. ITAB has presently a second-place ranking in terms of size in this product niche with a UK collection and an almost comparable collection in Sweden. In terms of volumes, the markets are almost identical. During the autumn, efforts have been made to coordinate and select a range of products and accessories that will make up an ITAB system. There was a Swedish company, L-Form, that marketed a comparable collection but with a different, and perhaps more contemporary design. This company was acquired on closing day and the collection was integrated with ITAB's collection. As of the turn of 2007/2008, the company has a complete system which will be unveiled on the market in conjunction with Euroshop, scheduled for February 2008.

ITAB strive for ultimate efficiency in our own production process, to improve our purchasing process and, last but not least, improve and expand our project management concept. ITAB has extremely good know-how and competence as a complete concept and product supplier. We have a broad market presence and an ambition to become even better and stronger in Northern and Central Europe as well as the UK. Most importantly, ITAB has won the confidence of many of the largest and most successful chains. This confidence is our greatest strength as we face the future!

Jönköping, 7 February 2008

Jan-Ola Wiréhn
Managing Director

NEW CEO

Ulf Rostedt was today appointed new CEO for ITAB Shop Concept AB. He succeeds Jan-Ola Wiréhn who, after shouldering responsibility for more than ten years, has chosen to cut back and resigned the position of CEO. Jan-Ola Wiréhn will continue to work within the Group on business development issues. Ulf Rostedt, 41, has held various executive positions within the ITAB Group since 1997 and served as Deputy CEO since the Group's listing in 2004. We are extremely pleased that Ulf will assume the responsibility of CEO since he has long been a prominent figure within both the Group and outwards to external stakeholders.

Jönköping 7 February 2008

Thord Johansson
Chairman of the board

INCOME STATEMENTS

(SEK M)	3 months	3 months	12 months	12 months
	Oct-Dec 2007	Oct-Dec 2006	Jan-Dec 2007	Jan-Dec 2006
Net sales	736.3	631.5	2,429.8	1,817.7
Cost of goods sold	-601.6	-509.6	-1,991.9	-1,485.4
Gross profit	134.7	121.9	437.9	332.3
Selling expenses	-57.7	-55.0	-192.2	-150.2
Administrative expenses	-25.8	-21.3	-91.7	-67.8
Other operating income/expenses	-0.3	-0.7	2.5	1.5
Operating profit	50.9	44.9	156.5	115.8
Financial items	-4.8	-6.5	-26.4	-19.2
Profit after financial items	46.1	38.4	130.1	96.6
Tax on the period's profit	-11.0	-9.8	-35.4	-25.5
PROFIT FOR THE PERIOD	35.1	28.6	94.7	71.1

Depreciation represents SEK 38 million (25) of the profit for the period.

Full tax amounts to 27 per cent (26).

SHARE DATA

	3 months	3 months	12 months	12 months
	Oct-Dec 2007	Oct-Dec 2006	Jan-Dec 2007	Jan-Dec 2006
Average number of shares, thousands	13,992	13,992	13,992	13,792
Number of shares after dilution, thousands	14,282	14,282	14,282	14,082
Earnings per share, SEK	2.51	2.06	6.77	5.16
Earnings per share after dilution, SEK	2.48	2.04	6.71	5.12
Equity capital per share, SEK	-	-	27.93	21.59
Quotation on closing day, SEK	-	-	128.00	97.50

The ITAB share was quoted as per 4 June 2007 after the 2:1 split was carried out. All figures have subsequently been recalculated.

Outstanding number of shares amounts to 13,992,400. On 30 June 2005, the Group issued a three-year convertible loan of SEK 18,415 million, corresponding to 290,000 shares by full conversion. The total amount of shares after full dilution will then be 14,282,400.

KEY RATIOS

	12 months	12 months
	Jan-Dec 2007	Jan-Dec 2006
Operating margin, %	6.4	6.4
Profit margin, %	5.4	5.3
Return on equity capital p.a., %	28.7	28.9
Return on capital employed p. a., %	17.0	17.1
Return on total capital p. a., %	11.3	11.4
Interest-coverage ratio, multiple	4.7	5.4
Equity, SEK M	390.8	302.1
Equity/assets ratio ¹⁾ , %	25.2	23.1
Proportion of risk-bearing capital ²⁾ , %	27.7	26.0
Net investments, SEK M	207.8	203
Average number of employees	1,294	1,189

BALANCE SHEETS

(SEK M)	2007 31-Dec	2006 31-Dec
ASSETS		
Intangible fixed assets	266.4	245.7
Tangible fixed assets	461.2	310.8
Financial fixed assets	5.3	7.2
TOTAL FIXED ASSETS	732.9	563.7
Stock	345.6	291.0
Current receivables	465.1	438.3
Cash and bank balance	7.9	15.8
TOTAL CURRENT ASSETS	818.6	745.1
TOTAL ASSETS	1,551.5	1,308.8
EQUITY AND LIABILITIES		
Equity	390.8	302.1
Long-term liabilities	243.9	270.9
Current liabilities	916.8	735.8
TOTAL EQUITY AND LIABILITIES	1,551.5	1,308.8

Interest-bearing liabilities amount to SEK 692 million (573).

CHANGE IN EQUITY

(SEK M)	2007 31-Dec	2006 31-Dec
Opening balance	302.1	199.0
Dividend paid	-14.0	-10.0
New share issue	-	48.6
Actuarial profits and losses	-1.0	-
Translation difference	9.0	-6.6
Profit for the period	94.7	71.1
CLOSING BALANCE	390.8	302.1

CASH FLOW STATEMENT

(SEK M)	12 months Jan-Dec 2007	12 months Jan-Dec 2006
Operating profit	156.5	115.8
Adjustments for items not included in cash flow	-32.6	-5.7
Change in working capital	-5.1	-93.4
<i>Cash flow from operating activities</i>	<i>118.8</i>	<i>16.7</i>
Investments	-207.8	-203.0
<i>Cash flow after investments</i>	<i>-89.0</i>	<i>-186.3</i>
Financing	81.1	194.2
Change in liquid assets	-7.9	7.9

QUARTERLY INCOME STATEMENTS

	2007 Oct-Dec	2006 Oct-Dec	2007 Jul-Sep	2006 Jul-Sep	2007 Apr-Jun	2006 Apr-Jun	2007 Jan-Mar	2006 Jan-Mar
(SEK M)								
Net sales	736.3	631.5	601.4	457.6	553.0	392.4	539.1	336.2
Cost of goods sold	-601.6	-509.6	-498.3	-381.1	-452.1	-318.4	-439.9	-276.3
Gross profit	134.7	121.9	103.1	76.5	100.9	74.0	99.2	59.9
Selling expenses	-57.7	-55.0	-43.2	-29.9	-46.4	-35.8	-44.9	-29.5
Administrative expenses	-25.8	-21.3	-22.3	-15.8	-21.8	-17.6	-21.8	-13.1
Other operating income/expenses	-0.3	-0.7	-0.3	1.3	1.0	0.0	2.1	0.9
Operating profit	50.9	44.9	37.3	32.1	33.7	20.6	34.6	18.2
Financial items	-4.8	-6.5	-9.0	-4.9	-6.6	-4.3	-6.0	-3.5
Profit after financial items	46.1	38.4	28.3	27.2	27.1	16.3	28.6	14.7
Tax on the period's profit	-11.0	-9.8	-8.8	-7.3	-7.6	-4.4	-8.0	-4.0
PROFIT FOR THE PERIOD	35.1	28.6	19.5	19.9	19.5	11.9	20.6	10.7

The Annual General Meeting

The Annual General Meeting will be held on Wednesday, 7 May 2008 at 3 p.m. at ITAB's premises at Instrumentvägen 2 in Jönköping.

Proposal for dividend

The Board proposes to the Annual General Meeting a dividend of SEK 1.00 per share for the 2007 financial year. Total dividend amounts to SEK 14.0 million based on the number of shares at the end of the financial year.

Incentive scheme

The Board intends to propose to the Annual General Meeting an incentive scheme for about fifty leading executives in the company.

Nomination of members of the board

Shareholders wishing to nominate candidates for the Board ahead of the Annual General Meeting may contact Thord Johansson, Chairman of the Board, +46 (0)36-31 73 00 or Johan Rapp, Board Member: +46 (0)8-679 13 50.

Annual General Meeting

The Annual General Meeting will be held on Wednesday, 7 May 2008 at 3 p.m. at ITAB's premises at Instrumentvägen 2 in Jönköping. The Annual Report for 2007 will be available at the middle of April at ITAB Shop Concept's head office. The Annual Report will be sent out to shareholders at the same time.

Jönköping, 7 February

The Board



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